

NATE WHITTEMORE

34 Hawley St., Newington, CT 06111

(203) 710-8203

Whittemore.Nate@gmail.com

www.NateWhittemore.com

Education:

Bachelor of Science in Finance, Bachelor of Arts in Psychology and Economics

University of Connecticut, Storrs, CT. May 2011. G.P.A: 3.3/4.0

Work Experience:

Business Analyst, *Recruiter.com*, Farmington, CT

June 2013 to Present

- Drafting and reviewing technical specification documents for projects
- Oversee testing and quality assurance for www.recruiter.com
- Experience working with HTML(Bootstrap, LESS, responsive design), CSS, MVC design (Laravel), Wordpress, PHP, and Mysql
- Testing automation for the site using Python and Selenium
- Management of internal and client campaigns via Google DFP and DFA
- Active role in Marketing & Social Media, Sales, Publishing, Customer Service, HR, and Office IT

Contractor & Training Services Specialist, *Legrand/Otronics*, New London, CT

June 2011 to January 2013

- Established seamless interaction between 50+ sales representatives, 1,700 contractors and thousands of customers via web-conferencing, email, Salesforce, and LinkedIn
- Crucial role in restructuring the department, generating 200% year-over-year revenue growth in 2012
- Instrumental to the deployment of a new cloud-based database and online training course
- Advised on budgetary decision-making and strategic road-map for the department
- Achieved “Pursuit of Excellence” award for vital role in expanding customer base internationally

Student Manager – Operations, *University of Connecticut, Gampel Pavilion*, Storrs, CT

March 2008 to May 2011

- Supervisor created a new position to recognize and promote me for my one-of-a-kind leadership
- Improved the quality of work by inspiring and obtaining results out of underachieving coworkers

Private Mathematics Tutor, Guilford, CT

November 2011 to May 2013

- Helped students succeed in Algebra, Geometry, Precalculus and Calculus
- Personally supporting and empowering a student to go from a failing grade in Geometry to a B grade over the course of the 2011-2012 year.

Bank Teller, *Guilford Savings Bank*, Guilford, CT

April 2007 to September 2009

- Established memorable and meaningful relationships with customers while providing accurate services
- Demonstrated advanced computer proficiency and supported IT department

Activities & Interests:

- Numerous courses in computer science completed on Udemy and Codecademy
- Finance Society, University of Connecticut. September 2009 to May 2011
- Sports including rock-climbing, soccer, ultimate, volleyball, and basketball